

**Bryan Cruce** is the small commercial underwriting manager for the Atlanta branch of The Hanover Insurance Group. He has spent the last 6 years of his career working with insurance agents to provide their clients with insurance products that meet their needs. The Hanover Insurance Group, Inc., based in Worcester, Mass., is one of the largest insurance businesses in the United States. For more than 160 years, The Hanover has provided a wide range of property and casualty products and services to businesses, individuals, and families.